

**MichaelPage**

www.michaelpage.co.jp

## Sales Development Representative, Software Vendor

SDR, Software Vendor

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1539447

## 業種

ソフトウェア

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

550万円 ~ 1000万円

## ボーナス

固定給+ボーナス

## 歩合給

固定給+歩合給

## 休日・休暇

Saturday and Sunday

## 更新日

2025年05月14日 14:29

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

We are seeking a dedicated Sales Development Representative to join our team, who is passionate about Software, and possesses an understanding of sales strategies within this sector.

## Client Details

Our client is global software company that operates globally, they have around 10 people in Japan and known for its commitment to quality and innovation. With a global reach, the company is a leader in its field, offering comprehensive solutions to customers all over the world.

**Description**

- Generate and follow up on leads and convert them into sales opportunities.
- Collaborate with the sales team to develop and implement sales strategies.
- Represent the company at industry events and tradeshow.
- Provide customer feedback to the product development team.
- Ensure all sales activities comply with company policies and legal requirements.

**Job Offer**

- Attractive compensation and benefits package.
- Good work life balance, fully working from home.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nabaraj Aryal on +813 6402 1543

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**スキル・資格**

A successful Sales Development Representative should have:

- Experience in a sales development representative within the software industry.
- Strong knowledge of sales strategies and techniques.
- Excellent communication and negotiation skills.
- Fluent Japanese and business English.

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**会社説明**

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