

MichaelPage

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Sales Manager, Global Software Vendor**Sales Manager, Software****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1539362

業種

ソフトウェア

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

休日・休暇

Saturday and Sunday

更新日

2025年05月13日 13:24

応募必要条件**キャリアレベル**

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

My Client is seeking a dedicated and results-driven Sales Manager to lead our vibrant sales team in the Technology & Telecoms industry based in Minato-ku. The successful candidate will be responsible for driving sales, enhancing customer satisfaction, and managing the sales team.

Client Details

Our client is a large organization in the software industry. They have a strong presence across the globe and are known for their high-quality products and customer-centric approach. They have 20 people in Japan.

Description

- Develop and implement effective sales strategies.
- Build and maintain relationships with key clients.
- Manage existing customer and develop new customers.

Job Offer

- Attractive compensation and benefits package. Salary up to 20M OTE.
- Opportunity to work in a fast-paced and rewarding environment.
- Fully working from home available.
- A supportive and inclusive company culture.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nabaraj Aryal on +813 6402 1543

スキル・資格

A successful Sales Manager should have:

- Account management experience within the software Industry.
- Proficiency in CRM software and Microsoft Office Suite.
- Excellent communication and negotiation skills.
- Strong analytical and decision-making skills.
- Fluent in Japanese language.

会社説明

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