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Technical Sales

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1539357

業種

機械

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

茨城県

給与

800万円 ~ 6000万円

更新日

2025年05月13日 11:41

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a dedicated and results-driven Sales Manager to oversee our aftermarket department. The role requires excellent leadership skills, and a strong background in the industrial/manufacturing sector.

Client Details

The company is a large organization deeply rooted in the industrial/manufacturing sector. With a strong presence globally, they pride themselves on their innovative solutions and commitment to quality.

Description

- Develop and implement effective sales strategies to achieve sales targets
- Negotiate and close agreements with large customers
- Report on sales results to senior management
- Forecast quarterly and annual profits
- Prepare and review the annual budget for the area of responsibility

- Address potential problems and suggest prompt solutions

Job Offer

- Comprehensive benefits including commute allowance, health insurance, and social insurance
- Flexibility in work schedules
- A supportive and professional work environment

Don't miss out on this fantastic opportunity. If you're a dynamic Technical Salesperson ready to take the next step in your career within the industrial/manufacturing sector, we'd love to hear from you.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

スキル・資格

A successful Technical Salesperson should have:

- Proven work experience in sales for the industrial sector
- Excellent interpersonal and team management skills
- Strong analytical and negotiation skills
- Familiarity with CRM software
- Fluent Japanese and business level English

会社説明

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