



PR/117237 | Sales

**募集職種****人材紹介会社**

ジェイ エイ シー リクルートメント タイランド

**求人ID**

1539272

**業種**

ITコンサルティング

**雇用形態**

正社員

**勤務地**

タイ

**給与**

経験考慮の上、応相談

**更新日**

2025年05月13日 10:33

**応募必要条件****職務経験**

3年以上

**キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

ビジネス会話レベル

**最終学歴**

短大卒：準学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

Our client is leading provider of IT solutions with offers everything from systems integration services to highly dependable network services and a range of value-added outsourced services, such as cloud computing and WAN services. As a result, we have developed into a corporate group that offers one-stop services to clients requesting any kind of network application.

**Location:** Bangkok.**Responsibilities:**

- In charge of pitching clients on sophisticated manufacturing solutions that will satisfy their production demands and boost operational effectiveness.
- Give prospective customers a basic rundown of manufacturing options, emphasizing their characteristics and advantages.
- Establish and preserve a solid rapport with customers by learning about their needs and offering specialized solutions.
- Find new business prospects and keep up of market trends, conduct market research.
- Develop and implement effective sales strategies to achieve sales targets and expand market share.
- Work closely with the engineering and partners to ensure the solutions meet client requirements.

**Qualifications:**

- Bachelor's degree in IT, Computer Science, Network Engineering, or related fields.
- Good in English Communication.
- At least 5 years of experience in Sales or technical consulting within Networking, Security and IT Infrastructure Layer.
- Excellent problem-solving abilities to handle the demands and difficulties of clients.

---

会社説明