



PR/158998 | Assistant Sales Manager (FMCG)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1539196

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年05月13日 10:29

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading principal company in the FMCG industry, as part of their business growth, we are looking for an experienced Assistant Sales Manager from the FMCG industry who is familiar with managing HORECA channel.

Key Responsibilities:

- Oversee sales performance and setting targets and strategies, analyzing data, and providing insights for strategic decisions to grow sales overall
- Achieving sales targets, managing sales forecasts, and supporting the Sales manager in strategic planning
- Managing relationships with a broader set of wholesalers and oversee retail development in assigned areas, which may involve strategic decisions on demand planning and market positioning
- Develop strong relationship with wholesalers and outlets

- High-level planning, allocating targets, volume phasing, and reporting performance metrics to senior management

Job Requirements:

- Degree holder in any discipline.
- 3-5 years relevant experience in sales & marketing, preferably from FMCG beverages, lifestyle or HORECA industry.
- Passionate about premium brands, nightlife and consumer trends.
- Able to work irregular hours (evenings/weekends) for activations or trade visits.
- Proficient in Microsoft Office Tools, with excellent strategic planning and analytical skills.

会社説明