



PR/158990 | Sales Engineer (MNC - Engineering)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1539184

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年05月13日 10:29

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a well-established global MNC in the engineering industry with over 50 years of history in the production of cables, hoses, tubes, optical fibers and plastics. As part of their business expansion, we are looking for an experienced Sales Engineer with a background in engineering and handling industrial sales.

Key Responsibilities:

- Creating a close relationship with existing customers and acquiring new customers within the assigned business territory incl. regular visits.
- Market research to develop the territory.
- Explaining the technical aspects of products and individual solutions as well as benefits and services for customers using technical presentations.
- Seeking and organizing sales projects incl. preparation of proposals, negotiations and closing.

- Attending international exhibitions and/or conferences (Valid passport and visa are required).

Job Requirements:

- Minimum bachelor's degree (or equivalent) in engineering or related fields.
- Minimum 2 years' technical sales experience
- Good communication skills in English (ability to speak Mandarin is a big plus)
- Malaysian citizen
- Valid driving license
- Willingness to pursue a long-term career in sales with a MNC in engineering/industrial manufacturing
- Motivation to learn about high technology and become an industry expert
- Proactive attitude and drive to achieve targets

会社説明