



## 【Global Travel Industry】 Japan Country Manager

**Great Benefits + WLB**

### 募集職種

#### 採用企業名

グランド・サークル・コーポレーション有限公司

#### 支社・支店

Grand Circle Corporation

#### 求人ID

1538977

#### 業種

旅行・観光

#### 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

#### 外国人の割合

(ほぼ) 全員日本人

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

1200万円 ~ 1300万円

#### ボーナス

固定給+ボーナス

#### 休日・休暇

18 days minimum

#### 更新日

2025年06月23日 10:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

& discovery. Grand Circle is the largest US Direct Marketer for Travel to Americans 50 plus.

Grand Circle is headquartered in Boston, MA with 40 Regional Offices around the world.

To support our successful programs in Japan, we are looking for a Country Manager to be based in the region.

#### **Responsibilities:**

- Ensure Japan itineraries align with OAT Brand Guidelines.
- Develop and execute quality action plans to meet excellence goals.
- Support the Program Service Manager in hiring, training, scheduling, and managing tour guides to build a strong team.
- Conduct on-site visits to engage with travellers, tour guides, and vendors, address feedback, resolve issues, and implement quality improvements.
- Oversee timely reservations and confirmations to ensure smooth itinerary delivery.
- Strengthen and enhance the performance and structure of the Japan organization, including staffing, compensation analysis, and workload balancing.
- Foster strong, long-term relationships with vendors through collaboration with buyers and the operations team.
- Support buyers in the process of primary vendors (hotels, transportation) and secondary vendors (restaurants, activities) contracting.
- Monitor vendor quality, replacing underperforming vendors when necessary.
- Address and resolve travellers' onsite issues.
- Provide 24/7 emergency support on a rotational basis.
- Manage administrative responsibilities and operational costs, ensuring financial goals are met, including regional COGs and G&A budgets.

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#### **スキル・資格**

#### **Requirements:**

- Fluent English, able to speak, read and write effortlessly
- Native proficiency in Japanese, both written and spoken
- Bachelor's degree in any related field and Certificate of Travel Agency ("TAIII" (Type 3)) or Travel Service Arrangement Agency ("TSAA" (Type 6)) preferred.
- Minimum 5 years of experiences in international travel trade.
- Strong leadership, communication, interpersonal skill, people management, risk management, and change management.
- Result-oriented, attention to details, and quality focus.

#### **Benefits:**

- Competitive salary package
- Reimbursement of public transport with yearly max cap
- 15 Vacation days per year + 3 personal days from the company
- Incentive Bonus based on targeted result
- Personal and Professional Growth – Available on request
- Milestone Bonus + Travel certificate for every next 5th anniversary at GCC
- Travel Deals – WORLDWIDE GC Tour packages available @ discounted price.
- Referral Bonus
- Full training program onsite
- Unique Corporate Culture
- Working as part of an international team (exposure to colleagues in worldwide offices).

By applying to this ad, you would be automatically giving Grand Circle your consent for processing your data in recruitment process. The data collected in the process of recruitment are in accordance with Grand Circle Data Privacy Policy. Without your express consent, your data cannot and will not be used for any other purposes.

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#### **会社説明**