

**MichaelPage**

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**Sales Executive @AI FOREIGN COMPANY****Sales Executive - AI FOREIGN COMPANY****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

**求人ID**

1538895

**部署名**

Sales Executive @AI FOREIGN COMPANY

**業種**

ソフトウェア

**雇用形態**

正社員

**勤務地**

東京都 23区

**給与**

900万円 ~ 1500万円

**更新日**

2025年05月09日 11:01

**応募必要条件****キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル

**日本語レベル**

流暢

**最終学歴**

高等学校卒

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

We're partnering with a client to find a motivated Sales Executive to drive their growth in Japan. In this role, the Sales Executive will develop strong client relationships and offer expert advice on optimizing and implementing AI solutions to boost business productivity.

**Client Details**

Our client is a global startup in AI, offering cutting-edge solutions that seamlessly integrate advanced intelligence into core business operations. As they expand into Japan, they're looking for talented individuals to help drive their success in this exciting new market.

**Description**

- Present AI solutions, including generative AI, to manufacturing clients and manage the entire project lifecycle from start to finish.
- Negotiate with clients to agree on project details, expectations, and timelines.

- Act as the main point of contact between clients and the engineering team.

#### Job Offer

- Competitive salary package (Up to 15M OTE).
- Hybrid work style (opportunity to go full remote from 2026).
- The chance to work in a collaborative and innovative environment, supported by HQ.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Marc Breynart at +81 3 6627 6088.

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#### スキル・資格

- Previous experience in software sales, developing new logos.
  - Interest or experience working with AI solutions.
  - Experience working with manufacturing clients is preferred.
  - Japanese (or N1) and English.
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#### 会社説明

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