



PR/117174 | General manager - International trade (Food industry)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1538649

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年05月06日 10:52

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Qualifications:

- Master's degree in Business Administration, International Trade, Supply Chain - Management, or a related field.
- 8 – 10 years of professional experience in export/import operations, sourcing, sales, budgeting, and general management in food industry.
- Demonstrated success in market development, sales performance management, and driving product innovation.
- In-depth knowledge of international trade practices, customs regulations, and compliance standards.
- Excellent negotiation, communication, and relationship-building skills.
- Proficiency in English (spoken and written).

Job Descriptions:

- Develop and implement strategic business plans to support growth and expand market presence.
- Manage budgets, financial forecasts, cost controls, and monitor sales performance indicators.
- Negotiate and maintain strong relationships with suppliers, partners, and international clients.
- Lead sourcing initiatives to secure cost-effective procurement aligned with quality requirements.

- Identify and assess new markets and opportunities for product expansion.
- Supervise import/export operations, ensuring full compliance with customs regulations and required documentation.
- Enforce regulatory compliance across all operational areas.
- Lead, coach, and develop a high-performing team to achieve both strategic and operational objectives.
- Analyze sales data regularly, track key performance metrics, and take corrective action as needed to meet targets.

Benefits:

- Annual leave
- Social insurance

会社説明