



PR/109307 | Deputy Manager-Sale Support

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1538604

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年05月06日 10:44

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are looking for a dynamic Deputy Manager – Dealer Support & Admin to drive dealer profitability and business excellence. This role demands expertise in finance & controlling, consulting, data analysis, coordination, presentation skills, and advanced Excel to support our dealer network in achieving sustainable growth.

Key Responsibilities:

1. Dealer Profitability Analysis & Reporting

- Prepare comprehensive monthly profitability reports for all dealers using advanced Excel.
- Conduct Return on Sales (ROS) and Return on Investment (ROI) calculations monthly and annually.
- Gather and analyze data from multiple departments to assess dealer profitability and financial performance.

2. Data-Driven Decision Making & Presentations

- Develop and deliver high-impact PowerPoint presentations for management, providing insights into dealer performance.

- Conduct potential analysis to identify strategic areas for improving the dealership network's efficiency.

3. 3S Audit & Process Optimization

- Perform audits at new dealerships to identify process gaps, cost inefficiencies, and profitability risks.
- Recommend effective strategies to optimize operations and enhance financial sustainability.

4. Dealer Consulting & Profitability Improvement

- Support loss-making dealerships by developing data-driven strategies to achieve breakeven and long-term profitability.

5. Network Quality & Expansion Strategy

- Evaluate dealership network quality and identify potential opportunities for expansion.
- Provide valuable market insights on dealer performance, trends, and future growth prospects.

会社説明