



PR/109295 | Officer / Sr. Officer-Sales (Non-Ferrous) \_ Metal

## 募集職種

### 人材紹介会社

ジェイエイシーリクルートメントインド

### 求人ID

1538593

### 業種

その他（商社）

### 雇用形態

正社員

### 勤務地

インド

### 給与

経験考慮の上、応相談

### 更新日

2025年05月06日 10:44

## 応募必要条件

### 職務経験

3年以上

### キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル

### 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒：準学士号

### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

**Position: Officer/Sr. Officer-Sales (Non-Ferrous) \_ Metal**

**Location: Bangalore**

**Position Overview:** Looking for a dynamic candidate with experience in Sales & marketing of Non-Ferrous metals. with **2-5 years of Experience**

### Role & Responsibilities:

- Develop Business in assigned product segment and Geography Area.
- Manage existing business and relationships with customers and stakeholders.
- Ensure on-time delivery to customers and make monthly, Quarterly & Annually plan for uninterrupted supply chain.
- Managing complete supply chain activities including import, export etc.
- Deliver the defined KPI on time and in accordance with stipulated time limit.
- Prepare necessary reports and share with designated members.
- Monitor, identify and mitigate risk in cooperation with all stakeholders.
- Ensure zero violation of any statutory or internal regulations.
- Generate various ideas and solutions as required.
- Experience in handling Automotive segment Non-ferrous metals will be advantage.

- Excellent decision-making skills, open-minded with good communication skills.
- Excellent interpersonal skills, Networking & Stakeholders collaboration skills.
- Strong Analytical and negotiation skills.
- Travel domestic and overseas as required (Mandatory)
- Proactive in participation and a good team member.
- Good understanding of different manufacturing processes, best practices, cost analysis.
- Ready to be relocated from time to time as required.

**Preferred Experience/Exposures:**

- Candidate should have computer knowledge
- Should have Good & strong communication skills.

**Education Qualification:**

- Any University/Graduation degree (MBA/Economics/Supply Chain will be advantage)

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会社説明