



PR/095210 | Senior BD Manager (Specialty Chemicals – Advanced Materials)

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1538557

業種

電力・ガス・水道

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年05月06日 10:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Senior BD Manager (Specialty Chemicals – Advanced Materials)

Our client in the specialty chemicals sector is hiring for a Senior Business Development Manager.

This role will lead key account and drive strategic growth within the specialty chemical sector, with a strong focus on advanced materials and coating technologies.

Ideal candidate should be capable of bridging markets across India, China, and the US, developing long-term client relationships, and identifying new business opportunities.

Key Responsibilities:

- Manage and grow strategic key accounts in the advanced materials and specialty coatings segment.
- Identify and pursue new business opportunities and strategic partnerships globally.
- Collaborate closely with technical, commercial, and R&D teams to deliver customized solutions.
- Conduct market analysis and competitive benchmarking to inform strategy.
- Travel regularly between India, China, and the US to maintain customer relationships and oversee regional development activities.

Qualifications:

- 8+ years of experience in business development or key account management within specialty chemicals, preferably in advanced materials or coatings.
- Proven track record of international business development and cross-cultural communication.
- Strong understanding of the specialty chemical market landscape in Asia and North America.
- Willingness and ability to travel frequent

Interested applicants please click [APPLY NOW](#)

Jennifer Maria Hardicar
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EA Personnel: R1987984

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会社説明