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## Overseas Sales (EU &amp; US) - Chemical Company 【Aichi】

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1538499

## 業種

銀行・信託銀行・信用金庫

## 雇用形態

正社員

## 勤務地

愛知県

## 給与

500万円～850万円

## 更新日

2025年05月03日 10:00

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

We are seeking a dedicated and proactive Overseas Sales Professional to join our team in Aichi. This role involves both domestic and international sales activities, primarily targeting the EU and US markets. The ideal candidate will play a key part in expanding global business and will be considered for a future managerial position within our globally recognized, niche-leading chemical manufacturing company.

## Client Details

Our client is a well-established Japanese manufacturer specializing in industrial chemical solutions with a growing global presence. Their product portfolio includes surfactants, lubricants, release agents, surface treatment chemicals, cosmetic and food additives, and coating agents-serving a wide range of industries including automotive, electronics, food, cosmetics, and construction.

## Description

- Promote and sell in-house chemical products in domestic and overseas markets
- Identify and develop new customers in the EU and US regions
- Communicate with client technical teams to align on specifications and applications
- Support marketing activities related to new product development and market research

- Collaborate closely with internal teams across sales, R&D, and production
- Occasional international and domestic travel

#### Job Offer

- Competitive salary: ¥6.5M-8.5M, with annual salary reviews and performance-based bonuses
- Work-life balance: Flexible work options, including remote work 1 day a week
- Career progression: Opportunity for advancement into a managerial position
- Comprehensive benefits: Full social insurance, overtime pay, and company car commuting
- Additional perks: Resort hotel membership, qualification support, and more!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

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#### スキル・資格

- Experience in sales at a chemical manufacturer or trading company
- Strong interest in international business and cross-cultural communication
- Business-level proficiency in English (spoken and written)
- Fluent level proficiency in Japanese (N1)
- Willing to work onsite in Aichi Prefecture

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#### 会社説明

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