

MichaelPage

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## Account Manager - US Chemical Leader - Polymer Additives

## Account Manager - US Chemical Leader

## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1538416

## 業種

銀行・信託銀行・信用金庫

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

600万円 ~ 800万円

## ボーナス

固定給+ボーナス

## 歩合給

固定給+歩合給

## 更新日

2025年05月02日 09:37

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

We are looking for Account Manager who will be responsible for driving sales of specialty polymer additives in the Japan market, working closely with customers to deliver high-value, technical solutions. Backed by a strong APAC team, the position offers the opportunity to grow a key market for a leading global chemical company.

## Client Details

Our client is a global, privately held leader with over 150 years of history, operating across agriculture, food, and industrial solutions. In its division, the company develops science-backed, renewable-based products - including high-performance additives - that support sustainability and innovation across multiple industries.

## Description

- Manage existing accounts and develop new business in Japan for polymer additives
- Promote product solutions across applications such as automotive, packaging, and industrial plastics
- Coordinate with technical and marketing teams to support customer needs and product fit
- Monitor market trends and competitor activity
- Plan and execute sales strategies to meet revenue and growth targets
- Travel domestically for customer visits (limited overseas travel)

#### Job Offer

- An estimated salary range of 6.5M - 7.5M JPY plus incentives.
- Excellent holiday leave provisions.
- A positive and supportive company culture.
- The opportunity to work in a leading company in the industrial/manufacturing sector.
- The chance to make a real impact in the Polymer Additives market in Tokyo.

We encourage all qualified candidates passionate about the industrial/manufacturing industry to apply for this exciting opportunity as an Account Manager in Tokyo.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

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#### スキル・資格

- Strong technical background in specialty chemicals or polymer materials.
- Proven sales experience (2~5 years) in specialty chemicals, polymers, or related fields.
- Business level English
- Self-motivated, proactive, and able to work independently.
- Strong interpersonal and communication skills, with the ability to build lasting customer relationships.
- Comfortable working in a multicultural team environment across the APAC region.

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#### 会社説明

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