



PR/117882 | Sales Manager / Sales Executive, Logistics Industry

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1538359

業種

物流・倉庫

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:18

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title

Sales Manager / Sales Executive (Freight Forwarding & Logistics)

Salary

Competitive

Job profile

A Japanese global freight forwarding company are looking for a Sales Manager / Sales Executive.

JOB DESCRIPTION

- Analyzing customer needs
- Selecting optimal transportation routes
- Pricing
- Contract management
- Planning and proposing logistics solutions
- Maintaining and expanding existing customer accounts
- Developing new customers and new business opportunities
- Collaborating with overseas branches for joint sales efforts
- Handling quotations and inquiries from customers within and outside the UK

Required Skills:

- Understanding of import/export processes
- Knowledge of transportation methods (sea, air, land)
- Knowledge of cargo insurance
- Understanding of customs procedures
- Result orientated – maximize opportunities through referrals, networking and relationship building.
- Embraces responsibility, accountability, and exceptional customer service skills.
- Strong negotiation skills and the ability to present solutions convincingly.

Language requirement

Fluent English

Qualifications

Driving license

Location

West London, UK

Visa

Eligible to work in UK without any restriction

About our client

A Japanese global freight forwarding company

****We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK

#citylondon

会社説明