



## PR/117657 | Sales Executive (Freight Forwarding)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント イギリス

#### 求人ID

1538335

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

フランス

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月01日 20:18

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Title

Sales Executive (Freight Forwarding)

#### Salary

Euro 35,000 – Euro 40,000 + Commission + a company car per annum

**Job profile**

A Japanese global freight forwarding company are looking for a Sales Executive.

**JOB DESCRIPTION****Main responsibilities**

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

**Who we are looking for**

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

**Language requirement**

Fluent French & English

**Qualifications**

Driving license

**Location**

Roissy Charles de Gaulle Cedex,

## Visa

Eligible to work in France without any restriction

## About our client

A Japanese global freight forwarding company

\*\*\*\*We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK

#cityparis

---

会社説明