



PR/095142 | Sales Executive for Kitchen Appliances

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1538307

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:14

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

We are hiring a sales executive for a kitchen appliances company.

You will be responsible for maximizing our sales potential, crafting sales plans and presentation to management.

JOB RESPONSIBILITIES

- To achieve growth and monthly retail sales targets by successfully managing the retail sales channel.
- Designing and implementing a strategic sales plan that expands company's customer base and to ensure its growing presence.
- Imparting sales training sessions to the dealer's sales team including overall company retail business processes, daily sales operations, customer management.

JOB REQUIREMENTS

- Sales experience preferably in the kitchen appliances handling both traditional and modern trade/ project sales.
- Experience in leading a sales team to drive sales from planning to closing and consistently meeting or exceeding targets.
- The incumbent is responsible for meeting monthly sales targets through management of sales and its activities. Expanding the market reach and penetration in both traditional/ modern trade/ project sales for our range of kitchen appliances. You will be responsible for maximizing our sales potential, crafting sales plans and presentation to management.
- Possess a car to drive to client meetings

BENEFITS

Sales Commission SGD 3,000 – 4,500 per month

JAC Recruitment Pte. Ltd.

1 Raffles Place #42-01, One Raffles Place, Tower 1, Singapore 048616

Tel: 6323 4779 / 6411 0335 Name: Natsumi Sugimoto

EA Personnel Registration Number: R24122374

#LI-JACSG

#countrysingapore

会社説明