



PR/095029 | Sale Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1538271

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:14

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, an electrical manufacturing company is looking for a **Sale Executive**.

Office Location: CBD area.

JOB RESPONSIBILITIES

- Create product and functional specifications for the company's products and promote to Users/Property Developers/Consultants for pre-tender requisites.
- Early identification of new projects and opportunities to promote the company's products.
- Create list of projects from pre-sales activities until tender, success is measured on whether specifications are used.
- Conduct market survey, analyze competitors' activities and develop sales opportunities.
- Support the sales team in sales activities, road shows, exhibition and road shows.

- Prepare weekly/month reports to Sales Manager.

JOB REQUIREMENTS

- Minimum 3 years sales and marketing experience, knowledge and technical competency in BMS / ELV / Security / Fire Alarm / Pro-sound / Audio Visual / Public Address Systems.
- Passion for audio technology and sound quality.
- Proactive, resourceful and eager to explore new business areas.
- Good interpersonal and communication skills.
- Good contacts with Users/Property Developers/Consultants.
- Computer literacy in MS Office. AutoCAD will be an added advantage.
- Possess own transport, either car or motorcycle. (Advantage)
- Willingness to learn about audio.
- Diploma/Degree in Electrical/Electronic Engineering or related discipline

SKILL

- Ability to develop detailed product and functional specifications.
- Skills in promoting technical products to various stakeholders such as users, property developers, and consultants.
- Early identification and tracking of new projects and opportunities.
- Managing pre-sales activities and ensuring specifications are used in tenders.
- Analyzing competitors' activities to identify sales opportunities.
- Supporting the sales team in various activities, including road shows and exhibitions.
- Organizing and participating in promotional events.
- Preparing detailed weekly and monthly reports for the Sales Manager.
- Strong communication skills to interact effectively with stakeholders.
- Working collaboratively with the sales team and other departments.

OTHER INFORMATION

- Monthly basic salary: S\$4,500~5,000 with AWS (1 month) and VB depending on company performance
- Working hour: 9:00AM-5:45PM
- WFH: None
- Annual Leave: 14days per year

JAC Recruitment Pte. Ltd.

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#countrysingapore