



## PR/094852 | Business Development Manager

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1538242

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月01日 20:14

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client, a leader in precision plastic manufacturing, is seeking a dynamic and seasoned Business Development Manager.

The ideal candidate will have a proven track record in materials manufacturing and will be responsible for creating new business opportunities, including areas that are not extensions of existing businesses.

This role involves developing business strategies and customer relationships with a focus on sales and profit growth to outperform competitors and ensure the continuity of business activities.

Key Responsibilities:

- Identify and create new business opportunities.
- Develop strategies to expand into new markets and areas beyond existing business lines.
- Build and maintain strong relationships with customers.
- Drive sales and profit growth to achieve competitive advantage.
- Ensure the sustainability and continuity of business activities.
- Contribute to the manufacturing and sales of high-precision plastic parts, a core aspect of our company since its foundation.
- Focus on essential business activities that contribute to society and meet global needs.

Qualifications:

- Bachelor's degree in Business, Engineering or related field.
- Strong strategic thinking and problem-solving skills.
- Excellent communication and relationship-building abilities.
- Ability to work collaboratively and create new business ventures.
- Understanding of the manufacturing and sales processes of high-precision plastic parts is a plus.

Interested applicant, please click [APPLY NOW](#)

Apply today or email me at [jennifer.hardicar@jac-recruitment.com](mailto:jennifer.hardicar@jac-recruitment.com) or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

#LI-JACSG  
#countrysingapore

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会社説明