



PR/122930 | Senior Sales Engineer – Tank Gauging System

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1538143

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:11

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Multinational Company

Location: South Jakarta

Specific Condition: 1 Year Contract

As a **Senior Sales Engineer**, your main responsibility is to **develop new business, hunt for new customers, and drive sales growth** to meet or exceed targets. You'll be selling **alarm systems and level detection sensors** that help clients monitor oil, water, grease, and chemical levels — preventing leaks, improving efficiency, and ensuring compliance with environmental safety standards.

Qualifications:

- **Bachelor's degree in engineering** (Mechanical, Electrical, Environmental, or similar).
- **Minimum 5 years of experience in B2B sales** within industrial instrumentation, process control, fluid monitoring, or related fields.

- **Must possess valid SIM A & C** for client visits.
- **Fluent in English.**
- **Strong technical knowledge** of these solutions and their applications.

Responsibilities:

- **Develop, look for new customers, and increase sales** to fulfill sales targets.
- Consistently **connect with customers** to grasp their needs and obstacles.
- **Foster relationships** with crucial individuals and decision-makers in customer companies.
- Provide **customized pre-sales technical support**, educate on upgrades & best practices for value maximization.
- **Negotiating and closing sales** by agreeing with company's terms and conditions.

Think you tick all the boxes?Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra)** or **email me briefly explaining why you're the best fit** for this role.

Your next big career move starts here!

#LI-JACID

会社説明