



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

PR/122913 | Resort Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1538132

業種

不動産仲介・管理

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:11

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Pre-Opening & Strategic Planning

- Lead the entire pre-opening process, including hiring, training, vendor selection, and setting up operational systems.
- Develop and implement Standard Operating Procedures (SOPs) for all departments.
- Establish relationships with local authorities, vendors, and key stakeholders to ensure a smooth opening.
- Ensure all licenses, permits, and legal requirements are met for compliance with Indonesian hospitality regulations.

Revenue Management & Marketing

- Develop and execute dynamic pricing strategies to maximize revenue and optimize occupancy.
- Manage distribution channels, including OTAs, direct bookings, travel agents, and strategic partnerships.
- Oversee digital marketing efforts, including social media, website content, and online reputation management.
- Work with PR and media outlets to position the villas as a top-tier luxury destination.
- Analyze market trends and competitors to adjust pricing, marketing, and promotions accordingly.

Operations & Guest Experience

- Oversee daily operations, ensuring smooth service, cleanliness, and attention to detail.

- Implement guest service excellence standards, ensuring VIP guests receive personalized, high-touch experiences.
- Handle escalated guest concerns professionally, ensuring resolution that aligns with luxury hospitality standards.
- Maintain high quality control standards for F&B, housekeeping, spa services, and villa maintenance.
- Monitor and ensure consistent guest feedback through surveys, online reviews, and direct interactions.

Financial & Business Management

- Develop and manage budgets, forecasts, and financial reports to meet revenue and profit goals.
- Oversee cost control, purchasing, and supplier negotiations to maintain operational efficiency.
- Ensure proper inventory management for supplies, F&B, and maintenance resources.
- Implement sustainability initiatives in line with eco-conscious luxury trends.

Team Leadership & Development

- Recruit, train, and mentor a high-performing multicultural team with a focus on Balinese hospitality.
- Foster a positive, service-driven work culture with professional development opportunities.
- Ensure fair HR policies, compliance with labor laws, and employee engagement initiatives.
- Conduct regular performance evaluations and training programs to maintain service excellence.

会社説明