



## PR/122899 | Business Development Manager (Renewable Energy)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

#### 求人ID

1538123

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年05月01日 20:10

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

As a Business Development Manager (Renewable Energy), you will focus on building strong relationships with key decision-makers in companies looking to develop or invest in renewable energy projects. Your goal is to identify business opportunities, drive partnerships, and navigate regulations to support the project.

#### Qualifications:

- Bachelor's or Master's degree in business, marketing, or a related field.
- Minimum 10 years of experience in business development or sales, specifically in the renewable energy sector (solar, wind, or energy storage projects).
- Strong connections to senior officials in PLN, as well as key decision-makers in leading power companies and corporations planning to develop renewable energy projects in Indonesia.
- Deep understanding of current and future renewable energy trends and projects in Indonesia.

- Excellent communication, relationship-building, and negotiation skills.
- Fluent in English.

Responsibilities:

- Identify and build partnerships with companies that are currently developing or planning to develop renewable energy projects in Indonesia — such as solar, wind, and energy storage systems.
- Build and maintain strong relationships with key stakeholders like PLN and private energy companies.
- Prepare and present business proposals — clearly explaining their benefits from technical, operational, and regulatory perspectives to potential clients and partners.
- Keep up with the latest regulations and policies related to renewable energy in Indonesia.

Think you tick all the boxes? Great!

After applying, send me a DM on my LinkedIn (Milya Tjandra) or email me briefly explaining why you're the best fit for this role.

Your next big career move starts here!

#LI-JACID

---

会社説明