



PR/122863 | Sales Specialist Semarang (Mandarin Speaker)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1538106

業種

物流・倉庫

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:10

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Conduct market profiling to identify potential market segments and buyer profiles.
- Generate sales by actively penetrating to relevant customers while providing excellent service to ensure good rapport is always established
- Collate relevant information to be included in sales proposals.
- Perform competitor landscape and customer demand monitoring to generate appropriate sales strategy.
- Manage great level of service given to all customers and ensure their utmost satisfaction as priority.
- Handle and solve all complaints from customers.

Requirement:

- Bachelor's degree in Marketing, Business, or related field.
- Minimum 5-10 years in sales role, preferably coming from logistic industry.
- Fluent in Mandarin and English, with the ability to communicate effectively in both written and spoken form.
- Skilled at negotiation and problem solving while possess target-driven personality.
- Willing to be placed in Semarang.

#LI-JACID

会社説明