



PR/086959 | Sales representative (m / f / d)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1537980

業種

その他（商社）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:06

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A Japanese manufacturing company that supplies products for the beverage industry worldwide is looking for a Sales Representative (m/f/d).

JOB RESPONSIBILITIES

General

- Key roles: driving sales turnover and building customer relationships. Coordinate the projects and products delivery.

Sales

- Developing and managing a customer portfolio, maintaining strong relationships with new and existing clients to actualize business opportunities.

- Presenting our products or services to customers and win the long-term contracts.
- Sales product management, maintain the sales product and design list. Lead the product qualification process with customer and internal departments.
- Collaborating with internal departments, including SCM, logistic team, quality control department to ensure client satisfaction.
- Order Management: handle customer order/delivery process
- Support the sales projects and market research

Delivery

- Manage delivery schedule of products/documents
- Support delivery of products with logistic team

JOB REQUIREMENTS

- Over 3 years of B to B Sales experience (Beverage manufacturer sales experience is a plus)
- Business Fluent in English required. German and Japanese are a plus
- Driver's License
- Able to travel (mainly within Europe)

BENEFITS

- Relocation support & company car, if applicable
- 30 days of paid leave

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明