



PR/086694 | Sales and Marketing Representative (Electronic Devices) - Full Remote

募集職種

人材紹介会社

JAC Recruitment USA

求人ID

1537886

業種

電気・電子・半導体

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2025年05月01日 20:04

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

A Japanese global leader in advanced substrates and materials, driving innovation in electronics, is seeking a Sales & Marketing Representative for Electronic Devices. This role involves promoting, marketing, and selling the company's product portfolio across North, Central, and South America.

RESPONSIBILITIES

- Create and execute business strategies for the development of the company's electronic products, including optical film products and other electronic components.
- Manage sales and customer service for current and new customers, acting as the communication link between the Japan office and customers.
- Serve as a technical liaison between engineers in Japan and customer engineers, assisting with quality follow-up and resolution.
- Travel domestically and internationally to seek potential business opportunities.

- Perform additional tasks as required.

QUALIFICATIONS

- Bachelor's degree in business or equivalent experience.
- Minimum of 1 year of experience in sales and marketing preferred.
- Travel will be 30-45% both domestically and internationally.
- Excellent communication skills, including professional native-level verbal and written skills in English, and verbal skills in Japanese.
- Excellent interpersonal, analytical, and organizational skills.

BASE SALARY USD65,000-85,000 Base (DOE)

LOCATION Full Remote

WORK STYLE Full Remote

#LI-JACUS #LI-US #countryUS

会社説明