



## PR/086670 | Sales Manager

### 募集職種

人材紹介会社  
[JAC Recruitment USA](#)

求人ID  
1537868

業種  
福祉・介護

雇用形態  
正社員

勤務地  
アメリカ合衆国

給与  
経験考慮の上、応相談

更新日  
2025年05月01日 20:04

### 応募必要条件

職務経験  
3年以上

キャリアレベル  
中途経験者レベル

英語レベル  
ビジネス会話レベル

日本語レベル  
ビジネス会話レベル

最終学歴  
短大卒：準学士号

現在のビザ  
日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Our client is searching for Sales Manager who will be the face of our premium brand in their community.

#### POSITION SUMMARY

This role is pivotal in establishing trust and accessibility, ensuring the protection of our customers' most valued assets—their homes and families. The ideal candidate will be instrumental in expanding our network and making a significant positive impact on homeowners' lives.

#### RESPONSIBILITIES

##### Build and Maintain Referral Relationships:

- Proactively visit and build trust with local:
  - Healthcare operators (e.g., hospitals, clinics; interact with doctors and nurses)
  - Senior care operators (e.g., nursing homes, home care providers; interact with business owners and nurses)
  - Real estate agents and relocation specialists
- Educate partners about the company's value for seniors and busy professionals.

**Educate and Promote Brand Awareness:**

- Represent the company professionally in the community.
- Participate in local events, senior expos, and networking groups.
- Provide excellent communication to both prospective clients and partners.
- Consistently demonstrate a friendly, respectful, and patient attitude.

**Sales Presentation & Customer Follow-Up:**

- Deliver compelling sales presentations at client homes or partner locations.
- Respond quickly to inquiries and provide estimates.
- Conduct timely follow-ups to convert leads to customers.
- Ensure high customer satisfaction to encourage repeat business.

**Achieve Sales Goals:**

- Meet or exceed monthly sales targets set in coordination with the owner.
- Maintain detailed records of activities, leads, and results.

**QUALIFICATIONS**

- Proven sales or customer-facing experience (ideally in home services, healthcare, or real estate)
- Exceptional interpersonal and communication skills
- Self-motivated and goal-oriented
- Strong organizational skills and follow-through
- Valid driver's license and reliable transportation
- Comfortable visiting clients and referral partners in person

**PREFERRED REQUIREMENTS**

- Experience working with senior clientele or in senior care industries
- Familiarity with the local community
- Knowledge of handyman, maintenance, or home services
- Ability to speak Spanish or another local language

SALARY    USD60,000-70,000 + 5% incentive based on cash collection

BENEFITS    PTO: 10 PTO days + 5 paid holidays

LOCATION    Lewisville, TX

WORK STYLE    Hybrid work/ 2-3 days at office

#LI-JACUS    #LI-US    #countryUS

---

会社説明