

MichaelPage

www.michaelpage.co.jp

Sales Manager

Sales Manager

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1537356

業種

電気・電子・半導体

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

6000万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2025年05月01日 11:09

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Seeking a dedicated and forward-thinking Sales Manager in the Industrial / Manufacturing sector. The candidate should be able to demonstrate exceptional leadership skills and have a strong sales background in BMS (Building Management Systems).

Client Details

The company is a large organization in the Industrial / Manufacturing sector that has established a strong presence in Japan. This company is renowned for its innovative products and solutions in the BMS field and is committed to maintaining the highest standards in all operations.

Description

- Develop and implement effective sales strategies for BMS products.
- Foster and maintain strong relationships with key clients.
- Drive sales growth and profit margins.
- Conduct market analysis and stay updated with industry trends.
- Collaborate with other departments to ensure seamless operations.
- Provide training and support to sales team members.
- Report on sales performance and forecast future sales trends.

Job Offer

- Comprehensive benefits including commute allowance, health insurance, and social insurance.
- A supportive company culture that encourages growth and development.

We welcome all suitable candidates to apply and take the next step in their career. This is a fantastic opportunity to join a leading company in the Industrial / Manufacturing sector and make a significant impact.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Nobah Motohashi on +81368328940.

スキル・資格

A successful Sales Manager should have:

- Fluent Japanese and business level English
- A degree in business, marketing, or a related field.
- Proven experience in sales management within the Industrial / Manufacturing sector.
- Strong knowledge and experience with BMS products.
- Experience working with data center, R&D, and semiconductor customers
- Excellent communication and negotiation skills.
- Strong analytical and strategic planning abilities.
- Values teamwork and collaboration with other team members

会社説明

The company is a large organization in the Industrial / Manufacturing sector that has established a strong presence in Japan. This company is renowned for its innovative products and solutions in the BMS field and is committed to maintaining the highest standards in all operations.