



PR/117189 | Local Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1537269

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年04月30日 16:22

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client specializes in Trading business (Modern Trade)

Position: Local Sales Executive (solar panels)

Salary: 28,000 – 33,000THB

Location: Bangkok and Onsite

Key Responsibilities of the position:

- Responsible for the sales target in Our Shop, Modern Trade channel, such as THE MALL, SIAM TAKASHIMAYA as well as events.
- Plan and execute monthly sales promotion & marketing activities such as workshops, events and so on.
- Negotiate with customers for transaction conditions such as price, area fee, as well as follow-up if a customer delays payment.

- Evaluate PC staff's performance and sales skill.
- Make a sales forecast of responsible channels/customers.
- Provide Weekly Sales Report, Post-Event Report, etc., and report to superior.

Qualifications required:

- Bachelor's degree in any related field.
- Minimum 2 years of experience in Modern Trade and event channels.
- Excellent sales skills with strong communication skills.
- Good sales analysis and MS office (Excel - Pivot and Vlookup)
- Has own car with valid driving license.

Benefits:

- Sales incentive (average 10,000/ month)
- Transportation Allowance
- Car Maintenance and Insurance Allowance
- Health & PA Insurance
- Annual Health Check
- Provident Fund
- Bonus
- Other leaves as per Thai law

Interested candidate please submit your most recent resume in English by simply clicking **“APPLY”** **Contact person:**
Nichaphat (May)

会社説明