



PR/117160 | Assistant Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1537251

業種

化学・素材

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年05月14日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

1. Sales Management:

- Develop and implement sales strategies to achieve company targets.
- Manage and lead a team of sales representatives.
- Monitor sales performance and provide regular reports to senior management.
- Identify new business opportunities and maintain relationships with existing clients.

2. Customer Relations:

- Address customer inquiries and resolve issues promptly.
- Conduct regular client visits to ensure customer satisfaction and retention.
- Provide technical support and product information to customers.
- Support for existing customers (preparation of quotations, inquiries to manufacturers, order placement and receipt, handling of complaints, etc.) and find new customers development

3. Market Analysis:

- Conduct market research to identify trends and opportunities.
- Analyze competitors and adjust sales strategies accordingly.
- Prepare and present market analysis reports to management.

4. Training and Development:

- Train and mentor sales team members.
- Organize and conduct sales training programs. And Acquire knowledge of new products.
- Evaluate team performance and provide feedback for improvement.

5. Administrative Duties:

- Prepare sales forecasts and budgets.
- Manage sales documentation and contracts.
- Ensure compliance with company policies and industry regulations.

Qualifications:

- Bachelor's degree in Chemistry, Environmental Science, Business Administration, or a related field.
- Minimum of 3-5 years of experience in sales, preferably in the chemical or wastewater treatment industry.
- Strong leadership and team management skills.
- Good communication and interpersonal abilities.
- Good communication in English skills
- Analytical and problem-solving skills.
- Knowledge of wastewater treatment processes and chemicals.
- Own car, valid driver's license.

Welfare / benefits

- Medical insurance: OPD: 20,000 THB / year
- Provident fund
- Company mobile phone
- Gasoline card
- Car maintenance: 2.2 THB/km
- Bonus: July and December (Total Max 2M) **After 10 months candidate join the company to get bonus.
- AL: After 1 yrs 6 days provide
- Working Monday – Friday

会社説明