



PR/117060 | Sales Manager (Leasing)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1537186

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年04月30日 16:21

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Manager

Location: Bangkok (BTS Accessible)

We are now looking for Sales Manager who can lead and manage sales team for our client in leasing company.

Job Responsibilities:

- Lead and support the sales team in achieving targets while maintaining strong client relationships.
- Monitor industry trends and client needs to identify new business opportunities.
- Track and report on sales performance, highlighting potential issues or changes that may impact targets.
- Foster teamwork and encourage team members to meet both individual and group goals.
- Collaborate with various stakeholders to explore and secure new sales opportunities.

- Oversee and approve sales-related documents submitted by team members.
- Demonstrate logical thinking and a professional approach.

Qualifications:

- Bachelor's or Master's degree in a related field.
- At least 10+ years in sales across any industry especially in leasing business is a plus.
- Sales bidding experience is required.
- English proficiency at a business level is essential.
- Strong computer skills, particularly in Microsoft Office.
- Ability to perform well under pressure and meet sales KPIs.
- Passionate about sales, highly motivated to achieve targets.
- Strong leadership, team management, and coaching skills.
- Excellent analytical and logical thinking abilities.
- Working days : Mon-Fri (08:30-17:30 hrs.)

会社説明