



PR/115821 | : Business Development Manager (Automated Inspection System)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1536896

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年05月14日 08:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Business Development Manager (Automated Inspection System)

Salary: 80,000 – 130,000THB +/- (Negotiable)

Location: Bangkok

Our client is Big brand manufacturing Automated Inspection System and Inspection machine.

Key Responsibilities of the position:

- Strategic planning sales with Dealer and Distributor. (In Domestic and Asian regional)
- Developing a growth strategy focused on both financial gain and customer satisfaction.

- Promoting the company's products/services by addressing or predicting clients' objectives.
- Preparing sales contracts ensuring adherence to law-established rules and guidelines.
- Keeping records of sales, revenue, invoices, etc.
- Providing trustworthy feedback and after-sales support.
- Building long-term relationships with new and existing customers.
- Developing entry-level staff into valuable salespeople¹².

Qualifications

- Bachelor's or master's degree in engineering or any related functions
- More than 5 years of experience in Sales B2B handle Dealer and Distributor.
- Business level communication skills in English.
- Driving license and own car
- Able to travel frequently (Oversea & domestic)

会社説明