



PR/157219 | Senior Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1536483

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年04月30日 16:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is an established MNC with mainly export business in steel and metal.

MAIN RESPONSIBILITIES

- Location: Johor Bahru town area
- Set monthly shipment schedule and make sure monthly shipment target achievement.
- Prepare shipping order as customer request considering delivery schedule, inventory status, production schedule.
- Check the all shipping-related documents; Invoice, packing list, BL, D/O, coil list, container load list, cert to prevent mistake.
- Monitor overdue invoices to ensure the collection of the payments
- Manage and grow existing customers.

- Set-up each individual customer target by monthly basic on own forecast of market trend
- Attend to customers complaints.

KEY RESPONSIBILITIES

- Min Diploma in Business Studies or its equivalent.
- 5 years experience in sales and marketing, preferably with experience in export sales.
- Good communication skills in English.

Interested applicants are welcome to apply.

会社説明