



PR/094775 | Key Account Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1536455

業種

医薬品

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年04月30日 15:56

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Business of pharmaceuticals (prescription drugs), including anticancer drugs

JOB RESPONSIBILITIES

- Develop and implement business and marketing plans for assigned healthcare/pharma products to meet annual targets.
- Monitor and report sales & marketing activities to ensure goal achievement.
- Conduct market research, analyze competitors, and propose strategic adjustments.
- Analyze business data and prepare reports as needed.
- Collaborate with partners to forecast and manage products.
- Build strong business relationships and stay updated on industry trends.

- Provide product training and consultation for internal teams and clients.
- Support additional business initiatives as required.
- Ready to go on a business trip as assigned by superior

JOB REQUIREMENTS

- Bachelor's in Pharmacy, Business, Marketing, or related field.
- Having wide connection with hospitals / polyclinics
- Experience in tendering for pharmaceutical contracts for hospitals is a must
- At least 3 years' experience in sales/marketing within the pharmaceutical industry.
- Strong communication, analytical, and relationship management skills.

BENEFITS

- Attractive salary
- Performance bonus KPI.
- Allowance
- Full salary insurance + health insurance
- Other benefits of following government regulations

会社説明