



PR/094676 | Business Development Manager / Director - Water Treatment

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1536408

業種

その他

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年04月30日 15:55

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location: Hanoi, Vietnam

Join a global leader in industrial infrastructure development as our Business Development Manager/Director, specializing in water treatment services.

Key Responsibilities

- Strategically develop and expand the water treatment services portfolio in both local and regional markets.
- Identify and secure new business opportunities, fostering partnerships with clients and stakeholders.
- Lead market research to anticipate industry trends and provide actionable insights.
- Collaborate cross-functionally to ensure seamless project execution and customer satisfaction.
- Represent the organization at industry events to strengthen market presence and showcase capabilities.

Key Requirement

- Proven track record in business development within the water treatment or related industrial sectors.
- Strong leadership skills with the ability to guide and inspire a team.
- Exceptional communication and negotiation capabilities.
- Strategic mindset with a results-driven approach to achieving growth targets.
- A background in engineering, environmental sciences, or a related field is preferred.

会社説明