



# PR/094593 | Chief Operating Officer

## 募集職種

# 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

## 求人ID

1536372

#### 業種

福祉・介護

# 雇用形態

正社員

## 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年04月30日 15:55

## 応募必要条件

# 職務経験

3年以上

# キャリアレベル

中途経験者レベル

# 英語レベル

ビジネス会話レベル

# 日本語レベル

ビジネス会話レベル

# 最終学歴

短大卒: 準学士号

# 現在のビザ

日本での就労許可は必要ありません

# 募集要項

# Location

Hanoi

# Company and Job Overview

Our Client is looking for COO - Chief Operating Officer (Healthcare Industry Preferred)

# Job Responsibilities

Strategic Leadership & Expansion

- Develop and execute operational strategies to support the group's expansion, including setting up new hospitals and optimizing existing facilities.
- Lead feasibility studies, site selection, and planning for new hospital openings, ensuring alignment with business objectives.
- Oversee the hospital commissioning process, ensuring efficient infrastructure setup, regulatory compliance, and operational readiness.
- Establish and implement best practices in hospital management to improve efficiency and scalability.

Operational Excellence & Performance Management

- Ensure optimal operational ramp-up for new hospitals and continuous performance improvement for existing hospitals.
- Define and track key operational KPIs, ensuring hospitals meet financial, clinical, and patient satisfaction targets.
- Drive improvements in hospital workflows, resource allocation, and cost management to enhance overall efficiency.
- Standardize processes across hospitals while allowing flexibility for local market dynamics.

#### People & Culture Management

- · Build and lead a high-performing operations team, ensuring alignment with the group's vision and values.
- Work closely with HR to attract, retain, and develop top operational and clinical talent.
- Foster a culture of accountability, continuous learning, and operational excellence.

## Regulatory & Compliance Oversight

- · Ensure all hospitals adhere to national healthcare regulations, licensing requirements, and accreditation standards.
- Work with medical leadership to implement and monitor compliance with clinical protocols and patient safety guidelines.
- · Maintain strong relationships with regulatory authorities and government agencies.

## Technology & Innovation

- Leverage technology and digital solutions to enhance operational efficiencies, patient experience, and data-driven decision-making.
- · Oversee the implementation of hospital management systems and ensure seamless integration across facilities.

# Job Requirements

- Minimum 15 years of experience in hospital administration, healthcare management, or multi-site operations, preferably in the private healthcare sector.
- Strong track record in hospital expansion, commissioning, and operational turnarounds.
- Deep understanding of hospital operations, patient care processes, and regulatory compliance.
- Proven leadership experience in managing large teams and cross-functional stakeholders.
- · Strong financial acumen with experience in budgeting, cost control, and P&L management.
- · Excellent communication and stakeholder management skills.
- Experience working in Vietnam or other emerging markets is a plus.

# Benefits:

- · Competitive salary and performance-based incentives.
- · Opportunity to lead a growing healthcare platform with significant impact.
- · Relocation support (if applicable).

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN

会社説明