



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



## PR/094029 | Country General Manager - Retail

## 募集職種

## 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

## 求人ID

1536296

## 業種

小売

## 雇用形態

正社員

## 勤務地

ベトナム

## 給与

経験考慮の上、応相談

## 更新日

2025年05月14日 20:00

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## COMPANY OVERVIEW

Our client is a global player in the Retail/FMCG/Supply Chain industry.

## JOB RESPONSIBILITIES

We are seeking an experienced and dynamic General Manager to lead our Client's operations in Vietnam. The ideal candidate will have a strong background in the retail, FMCG, or F&B sectors, with additional exposure to the consulting industry being highly valued. This role requires a strategic thinker with excellent leadership skills and a proven track record of driving business growth and operational excellence.

## • Leadership &amp; Strategy:

- Develop and implement business strategies to achieve company goals and objectives.
- Lead and inspire a diverse team to deliver exceptional performance.

- Foster a culture of innovation, accountability, and continuous improvement.

- **Operational Management:**

- Oversee daily operations to ensure efficiency and effectiveness.
- Manage budgets, financial performance, and resource allocation.
- Ensure compliance with local regulations and company policies.

- **Business Development:**

- Identify and pursue new business opportunities to expand market presence.
- Build and maintain strong relationships with key stakeholders, including customers, suppliers, and partners.
- Analyze market trends and competitor activities to inform strategic decisions.

- **Customer Focus:**

- Ensure high levels of customer satisfaction through excellent service and product quality.
- Implement customer feedback mechanisms to drive improvements.

- **Team Development:**

- Recruit, train, and develop a high-performing team.
- Promote a positive and inclusive work environment.
- Conduct performance evaluations and provide constructive feedback.

## **JOB REQUIREMENTS**

- Bachelor's degree in Business Administration, Management, or a related field. MBA preferred.
- Minimum of 10 years of experience in the retail, FMCG, or F&B sectors, with at least 5 years in a senior management role.
- Proven experience in the consulting sector is highly appreciated.
- Strong leadership and interpersonal skills.
- Excellent strategic planning and organizational abilities.
- Proficiency in English and Vietnamese.
- Strategic thinking and problem-solving skills.
- Financial acumen and budget management.
- Strong communication and negotiation skills.
- Ability to work in a fast-paced and dynamic environment.
- Customer-centric mindset.

Interested candidates are invited to submit their resume and cover letter to [bao.do@jac-recruitment.com](mailto:bao.do@jac-recruitment.com).

We look forward to hearing from you!

#LI-JACVN

#cityhn

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会社説明