

# Dragon Recruitment Japan K.K

## Account Sales Manager

### APACの担当案件

#### 募集職種

人材紹介会社

[ドラゴンリクルートメントジャパン株式会社](#)

#### 求人ID

1534899

#### 業種

ソフトウェア

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

900万円 ~ 2500万円

#### 更新日

2026年01月14日 02:00

## 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

流暢

#### 最終学歴

高等学校卒

#### 現在のビザ

日本での就労許可が必要です

## 募集要項

### Job Description

We're in the business of making people happier. Our revolutionary platform helps companies create better experiences that make customers happier at every turn — and every day, we bring career experiences to life that mirror that same sense of passion and purpose.

### What You'll Do

- You will be identifying, negotiating and closing big deals in a defined territory. You will be working with CMOs, CTOs, COOs, CIOs, EVPs, and SVPs of some of the biggest brands in the world. You will be working with them to build solutions that allow them to win. We are customer-obsessed.
- You will be called upon to utilize superior salesmanship to develop sales opportunities and identify the necessary

decision-makers and influencers of the prospective deal. We believe it is OK, be fearless.

- You will listen, identify and understand clients/prospective clients' needs and deliver to their expectations. You will be able to build relationships with multiple stakeholders and influence them in a positive way. Helping others succeed makes us happy.

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## 会社説明