

MichaelPage

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Sales Manager - Automation Electronics

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1533788

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

850万円 ~ 1200万円

更新日

2025年04月21日 11:10

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Sales Manager for the automation business in Japan will focus on driving sales growth by identifying and pursuing new business opportunities, managing key accounts, and developing strong customer relationships.

Client Details

Our client is a large multinational organisation specialising in technology solutions. Renowned for its innovative approach and commitment to excellence, the company has a significant presence in the market with a diverse and dedicated workforce.

Description

- Developing and implementing effective sales strategies.
- Establishing productive and professional relationships with key personnel in assigned customer accounts.
- Negotiating and closing agreements with large customers.
- Monitoring and analysing performance metrics and suggesting improvements.
- Preparing monthly, quarterly and annual sales forecasts.
- Providing timely and effective solutions aligned with clients' needs.
- Staying up-to-date with new product launches and ensure sales team members are on board.

Job Offer

- A competitive salary range of 10,000,000 - 12,000,000 JPY per annum.
- Opportunity to work in a multinational organisation in the vibrant location in Tokyo
- Being a part of a dynamic and supportive team.
- Opportunities for personal and professional growth.
- Exposure to the latest technologies in the automation field.

This is a fantastic opportunity for a Sales Manager looking for a challenging and rewarding role. If you believe you have the skills and experience required for this role, apply now!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Manager should have:

- Proven work experience in the automation electronics field.
- An ability to understand and analyse sales performance metrics.
- Solid customer service attitude with excellent negotiation skills.
- Strong communication skills with a proficiency in Japanese and English.
- Knowledge of CRM software and MS Office.
- Bachelor's degree in Business Administration or relevant field.

会社説明

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