



Sales Executive - Japan Desk

Multinational IT and investment giant

募集職種

人材紹介会社

Hire Pundit Japan 株式会社

採用企業名

Global technology powerhouse at the forefront of digital transfo

求人ID

1533233

業種

ITコンサルティング

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合

外国人 半数

雇用形態

正社員

勤務地

インド, Gurgaon

給与

400万円 ~ 450万円

ボーナス

給与： ボーナス込み

歩合給

固定給+歩合給

勤務時間

Standard Working Hours

休日・休暇

Paid leaves | Health and Accidental Insurance

更新日

2025年06月13日 15:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル (英語使用比率: 50%程度)

日本語レベル

ビジネス会話レベル

最終学歴

大学卒： 学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Identify and develop new business opportunities in the Indian market.
 - Build and maintain strong relationships with Japanese clients and partners.
 - Understand customer needs and present suitable IT infrastructure solutions.
 - Collaborate with internal teams (technical, pre-sales, and support) to ensure customer satisfaction.
 - Negotiate contracts and close deals to achieve sales targets.
 - Participate in industry events, trade shows, and networking activities.
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スキル・資格

Required Skills & Qualifications:

- Fluency in Japanese (Native or Business Level) and English is mandatory.
- Bachelor's degree in Business, IT, or a related field (not mandatory).
- 0-5 years of sales experience (IT sales preferred but not required).
- Strong communication, negotiation, and relationship-building skills.
- Ability to understand and convey technical concepts (training will be provided).
- Proactive, self-motivated, and result-oriented mindset.

Preferred Skills:

- Basic knowledge of IT infrastructure (Networking, Cloud, Servers, etc.).
- Experience working with Japanese clients or in a Japanese work environment.

Why Join Us?

- Opportunity to work with a global technology company.
 - Competitive salary and performance-based incentives.
 - Training and career development opportunities.
 - Exposure to international business environments.
 - Paid leaves.
 - Health & Accidental Insurance.
 - Hybrid work (presently).
 - Overseas travel for offsite events.
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会社説明