

# Store Manager - Retail 👪 独占求人

### 募集職種

### 人材紹介会社

Cornerstone Recruitment Japan 株式会社

### 求人ID

1526485

### 業種

小売

### 会社の種類

外資系企業

### 雇用形態

紹介予定派遣

### 勤務地

福岡県

### 給与

500万円~800万円

### 更新日

2025年11月19日 06:00

## 応募必要条件

## 職務経験

1年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

日常会話レベル

## 日本語レベル

ネイティブ

### 最終学歴

高等学校卒

# 現在のビザ

日本での就労許可が必要です

### 募集要項

## Key Responsibilities:

### · Store Operations & Leadership

- Oversee the store's day-to-day operations, ensuring a seamless customer experience.
- Recruit, train, and manage store staff, fostering a high-performance culture.
- Set and achieve sales targets, analyzing KPIs to drive business growth.
- Maintain visual merchandising standards in alignment with brand guidelines.

### • Sales & Customer Experience

- Lead by example in delivering an exceptional luxury shopping experience.
- Drive **upper-selling** strategies to maximize revenue and customer satisfaction.
- Build and maintain strong relationships with VIP and loyal customers.

### · Business Development & Retail Strategy

- Develop strategies to grow the store's presence and brand reputation in the Fukuoka market.
- Manage relationships with department stores (百貨店) or shopping malls, if applicable.
- Stay updated on market trends and competitor activities to adjust sales strategies accordingly.

## • Operational Compliance & Inventory Management

- Ensure smooth stock management, including inventory control and loss prevention.
- Comply with company policies, luxury retail standards, and local regulations.

### スキル・資格

- Luxury retail experience (high-end fashion, jewelry, or accessories preferred).
- fluent Japanese communication skills.
- Strong experience in high-value sales and upper-selling strategies.
- Flexible and open-minded approach to store operations and customer engagement.
- Prior experience working in a department store (百貨店) or shopping mall is a strong advantage.
- Leadership experience in retail, with a proven ability to manage and develop a team.

会社説明