



## SAP Delivery Director ～25M

**Global Company, Director-Level**

### 募集職種

人材紹介会社

アイウィルキャピタル合同会社

求人ID

1518843

業種

ITコンサルティング

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1800万円 ～ 2500万円

更新日

2025年06月05日 05:00

### 応募必要条件

職務経験

6年以上

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

### 募集要項

**Position Title : SAP Practice\_Delivery Director**

**Work Location : Tokyo**

**Work Style : Hybrid (3 days office work per week)**

**Responsibilities:**

#### 1. High-level Phase Operations

Support the initial planning and presales activities for SAP implementation, upgrades, and migrations, and propose the optimal solutions based on the client's business needs.

Design the SAP system according to customer requirements, create proposals, respond to RFPs, and develop system strategies.

Manage the overall progress of SAP projects, leading the planning and coordination from the start to the end of the project.

#### 2. Delivery Management

Oversee end-to-end (from start to finish) delivery of SAP implementation, upgrade, and migration projects, ensuring compliance with budget and schedule.

Manage risks and resolve issues during project progression, ensuring the achievement of quality standards aligned with project scope and goals.

Handle regular communication with stakeholders, including coordination with clients, requirements definition, and progress reporting.

### 3. Team Management and Support

Lead the project team, promote collaboration with oUshore teams, and ensure smooth progress of global SAP projects.

Provide guidance and onboarding for team members, oUering continuous support to improve quality.

Enhance service quality by conducting performance reviews of SAP projects, implementing improvement activities, and strengthening the quality management system.

Review and implement service improvements based on client feedback.

### 4. Business Development Support

Support the development of new business related to SAP and promote long-term relationship building with clients.

Assist in sales activities through presentations and proposal creation for SAP solutions.

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## スキル・資格

### Qualifications Required (MUST)

Bilingual skills (Japanese: native level or JLPT N2 or above; English: business level speaking/listening/writing/reading).

Over 5 years of experience as an SAP Service Delivery Manager or Project Manager in global SAP projects.

Understanding of the SAP system landscape and experience in managing coordination and impact across multiple countries/regions.

Excellent communication skills, interpersonal skills, and flexibility.

Experience in responding to RFPs, creating proposals, and making presentations.

### Preferred (WANT)

Knowledge of ITIL or equivalent service management (incident management, problem management, change management, release management, etc.).

Experience working with oUshore teams.

Experience using ticket management tools such as ServiceNow or Remedy.

Technical knowledge of SAP (understanding SAP modules and experience in system integration).

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## 会社説明