



# SUPPORT YOUR FIRST CAREER IN JAPAN

Hotel front desk / English Teacher / Inexperience welcomed Make a step towards your future career

[English Use] Corporate sales in the subculture industry @ 独古求人

Corporate sales in the manga/game genre

### 募集職種

#### 人材紹介会社

株式会社 j Career

## 採用企業名

International IT companies

### 求人ID

1503296

#### 業種

インターネット・Webサービス

#### 会社の種類

中小企業 (従業員300名以下)

### 外国人の割合

外国人 少数

#### 雇用形態

正社員

# 勤務地

東京都 23区, 渋谷区

# 最寄駅

山手線、 渋谷駅

### 給与

400万円~800万円

## 勤務時間

10:00~19:00 1 hour break

### 休日・休暇

Saturday, Sunday, national holyday, Winter vacation, paid holid

## 更新日

2025年08月26日 11:30

応募必要条件

# 職務経験

1年以上

# キャリアレベル

中途経験者レベル

#### 英語レベル

流暢 (英語使用比率: 50%程度)

# 日本語レベル

ビジネス会話レベル

## 最終学歴

専門学校卒

# 現在のビザ

日本での就労許可が必要です

#### 募集要項

You will be in charge of sales proposals for marketing measures, tie-up plans, etc. for clients, utilizing user data of our paint software, which has users all over the world, and our own products such as illustration and manga submission platforms.

This is a challenging position where the head of the business unit is in charge of the team, and the actions of the team members will lead to improved business performance.

The position is a challenging position in which the actions of the team members will lead to increased business performance.

- Planning and execution of measures to acquire users
- Identifying and improving product issues
- Planning and execution of tie-ups and SNS projects
- Collaboration with engineering team for function development
- Collaboration with advertising media/agencies

Specifically, we propose and execute the following measures in response to client requests.

- Booths at creator-oriented offline events
- SNS planning using influencers
- YouTube program planning and production
- Operation of events/workshops for bringing in manga
- Tie-up product development

### スキル・資格

### Required Skills/Experience Any of the following

Experience in advertising marketing of web applications (1 year or more experience)

- Experience in solution-based sales (from 1 year of experience)
- Experience in planning and executing campaigns and measures related to service growth (both internal and external)
- Experience in managing in-house services (websites, apps)

#### - Currently residing in Japan

#### Welcomed skills/experience

- Experience in corporate sales / negotiation with clients
- Entrepreneurial experience

#### Highly motivated to grow and achieve goals

- Able to solve problems spontaneously
- Enjoys change and sees everything as an opportunity to take on new challenges.
- Want to take on the challenge of global business

会社説明