



Business Development Consultant

募集職種

採用企業名

Greenstaff Medical 株式会社

求人ID

1495271

業種

人材紹介

会社の種類

中小企業 (従業員300名以下) - 外資系企業

外国人の割合

外国人 少数

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2025年01月15日 09:00

応募必要条件

キャリアレベル

新卒・未経験者レベル

英語レベル

無し

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Job Summary:

We are looking for a proactive and enthusiastic **Business Development Consultant** to join our team in Tokyo. This is an entry-level role designed for someone eager to grow and learn the ropes of business development in the life sciences sector. **We offer a comprehensive training program** to help you develop the skills needed to succeed in business development, client relationship management, and the life sciences industry. **Fluency in Japanese** is essential, as you will need to communicate effectively with local clients and colleagues.

Key Responsibilities:

- **New Business Development:**
 - o Conduct basic market research to identify potential clients in the life sciences field.
 - o Reach out to companies in the Cell and Gene Therapy industry to introduce Greenstaff's services.
 - o Participate in client meetings and follow-up communications to understand their needs.
 - o Work with internal teams to deliver the right solutions to clients.

- **Client Relationship Management:**

- o Maintain consistent communication with clients via phone calls, emails, and meetings.
- o Assist with client presentations to showcase our services and talent solutions.
- o Support client relationships, both new and existing, to ensure satisfaction and success.

- **Team Collaboration:**

- o Work closely with senior team members to ensure smooth project delivery.
- o Share feedback and ideas with the team to help improve services and strategies.

- **Training and Development:**

- o We provide **structured training programs** that cover essential skills such as market research, client communication, sales strategies, and understanding the life sciences industry.
 - o You will receive **ongoing mentorship and support** from experienced team members to help you grow in your role.
 - o This role offers an excellent opportunity to **build your career** in business development and the life sciences sector with continuous learning and professional growth.
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スキル・資格

Qualifications:

- **Fluency in Japanese** (written and spoken) is required.
 - Eagerness to learn and grow in the business development field.
 - Strong communication and interpersonal skills.
 - Interest in the life sciences or pharmaceutical industry.
 - Basic knowledge of English is a plus.
 - Ability to work in a team environment and manage time efficiently.
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会社説明