



【Business Development Manager】One of World's Largest Fintech

募集職種

人材紹介会社

株式会社SPOTTED

採用企業名

【Business Development Manager】One of the World's largest Fintech

求人ID

1477969

業種

その他（金融）

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区, 目黒区

給与

1200万円 ~ 1300万円

ボーナス

固定給+ボーナス

更新日

2026年06月26日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

その他言語

韓国語 - 流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

One of the leading global FinTech company is looking to expand its operations in Japan and this Business Development Manager role is critical. This person will work closely with existing partners (Medium and large merchants) to increase the sales volume in Japan through different initiatives, aiming to gain market share/boost user acquisition.

スキル・資格

- Experience in Payment solutions or similar services.
 - Relevant experience working closely with Merchants (Retailers)
 - Possess an extensive knowledge of the local market, particularly in the realm of inbound tourism.
 - Familiarity with similar digitalization solution products and their marketing approaches
 - Relevant working experience of above 5 years, prefer to be in acquirers function in an internet/digitalization solution field.
 - Excellent leadership and execution skills, a good team player who is strong in project coordination and cross-functional influence
 - Fluent Japanese language skills (English or Mandarin skills is a plus)
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会社説明