



International Sales - India Market [Native Hindi Skill]

N2 Japanese level above is required

募集職種

採用企業名

新コスモス電機 株式会社

求人ID

1472850

部署名

Overseas Sales

業種

電気・電子・半導体

会社の種類

大手企業 (300名を超える従業員数)

雇用形態

正社員

勤務地

大阪府, 大阪市淀川区

給与

350万円 ~ 500万円

更新日

2024年05月10日 10:00

応募必要条件

キャリアレベル

新卒・未経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

その他言語

ヒンディー語

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking an additional member to join our overseas sales team in Osaka Japan.

In this position

You will be primarily responsible for expanding our sales in the Indian market. This will be done through:

- Educating and negotiating with potential customers
- Managing relationships with dealers (代理店)
- Discovering new potential markets

- Making frequent business trips abroad (5-6 trips per year)

Additionally, you will be responsible for helping us support and educate new staff members from India, by helping them adjust to life in Japan.

About the Team

As part of our overseas division, you will join a small (~15 member) but diverse international team, with team members from 8 different countries (America, France, Germany, Mexico, Korea, China, Taiwan, Japan). Nearly all internal communication will be conducted in Japanese, however communication with clients and dealers will be conducted in Hindi/English. (You are free to communicate with coworkers in whatever language you are most comfortable.)

About New Cosmos Electric Co., Ltd

Founded in 1960, New Cosmos Electric is Japan's leading gas alarm and gas sensor manufacturer, with locations in more than 10 different countries around the world.

スキル・資格

Requirements:

- Native Hindi speaker
- Business level English
- JLPT N2 or higher (N1 or higher preferred)
- Knowledge of Indian culture
- Currently residing in Japan

Other Desired Skills:

- Familiarity with Microsoft Excel, Powerpoint

Additional Notes:

- This is a direct hire (正社員) position

会社説明