

**ThermoFisher**
SCIENTIFIC

【Manager, Commercial Operations】リモートワーク可／データの自動化経験者歓迎

米国マサチューセッツ州に本社を置く、外資系サイエンスソリューションカンパニー

募集職種

採用企業名

サーモフィッシャーサイエンティフィック株式会社

求人ID

1472177

業種

その他

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

800万円 ~ 1100万円

更新日

2024年05月02日 00:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Position Summary:

As a part of Commercial Operations organization, Commercial Enablement team will turn evolution switches on to accelerate commercial productivity and drive execution for improvement opportunities. The position will supervise 4 to 5 head counts in the team and lead driving key initiatives for commercial success. The person will drive following 3 key objectives;

Drive commercial enablement and removing barriers to execution, Establish operating mechanism for enabled functionality in commercial organization, Develop automation mechanism and accelerate efficiency, and manage those projects in agile method. The position is a key role to lead projects in Commercial Operations. As a strategic business partner, this person will closely work with senior management in Japan as well as global/ regional commercial operations counterparts and contribute driving business performance by providing insight through analysis and leading for execution.

Job Responsibilities

- Lead projects to investigate barriers harming commercial efficiency and resolve barrier into smaller issues to solve closely working with commercial teams (sales and marketing) and other partners across company.
 - Drive establishing mechanisms (IT, operations workflow, process) to enable commercial functionality for execution.
 - Drive intelligent based decision-making process with having solid understanding of business strategy.
 - Optimize prioritization for initiatives and manage conflicts working with key partners in the company.
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スキル・資格**Minimum Qualifications:**

- Experience leading projects of Business Process Re-engineering
- Excellent project management, problem-solving, presentation, and interpersonal skills.
- Articulate with excellent verbal and written communication skills (English and Japanese)

Preferred Qualifications:

- Effectively works in a matrix organization in multi-national companies
- Experience influencing key stakeholders in a matrix organization.
- Ability to work in a fast-paced environment with limited direction, manage competing priorities and conflicts, and several time-sensitive projects while getting results.

Attributes

- Strong logical thinker, lateral thinker, critical thinker.
- Strong command of verbalizing own thinking process, result and context.
- Having mentality to enjoy the circumstance with complex situation, VUCA and diversity.

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会社説明