



## Retail Manager / リテールマネージャー

外資系ラグジュアリーブランド

### 募集職種

#### 人材紹介会社

アセント・グローバル・パートナーズ (AGP)

#### 求人ID

1471319

#### 業種

アパレル・ファッション

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

600万円 ~ 800万円

#### 更新日

2024年05月09日 14:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

流暢

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

- Oversee daily operations of the retail store, including sales performance, staffing, inventory management, and customer service.
- Lead and motivate the retail team to achieve sales targets and deliver excellent customer service.
- Develop and implement sales strategies to drive revenue growth and maximize profitability.
- Ensure adherence to brand standards, visual merchandising guidelines, and store presentation to enhance the luxury shopping experience.
- Analyze sales data and customer feedback to identify trends, opportunities, and areas for improvement.
- Train and develop retail staff on product knowledge, sales techniques, and customer service standards.
- Foster positive relationships with clients, providing personalized service and cultivating customer loyalty.
- Manage budgets, expenses, and resources effectively to optimize store performance.
- Collaborate with corporate teams on marketing initiatives, product launches, and special events.
- Ensure compliance with company policies, procedures, and regulations.

### スキル・資格

- Bachelor's degree in Business Administration, Retail Management, or related field.
- Minimum of 10 years of experience in retail management within the luxury fashion industry.
- Strong leadership and interpersonal skills with the ability to inspire and motivate a team.
- Excellent communication and customer service skills with a focus on building client relationships.
- Proven track record of achieving sales targets and driving revenue growth in a retail environment.
- Thorough understanding of luxury fashion trends, brands, and customer preferences.

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会社説明