

**【Bilingual Hiring・Global Company】 Sales Manager****Remote Work Available****募集職種****採用企業名**

コンガテックジャパン株式会社

**求人ID**

1467189

**業種**

電気・電子・半導体

**会社の種類**

外資系企業

**雇用形態**

正社員

**勤務地**

東京都 23区, 港区

**給与**

1100万円～経験考慮の上、応相談

**歩合給**

給与：歩合給込み

**勤務時間**

8

**更新日**

2026年05月22日 17:31

**応募必要条件****職務経験**

10年以上

**キャリアレベル**

中途経験者レベル

**英語レベル**

ビジネス会話レベル (英語使用比率: 50%程度)

**日本語レベル**

ネイティブ

**最終学歴**

大学卒：学士号

**現在のビザ**

日本での就労許可が必要です

**募集要項**

- Business development for Japanese market
- Follow up and pursue closure on all leads and referrals
- Coordinate with sales partners & customers for projects and orders follow up
- Internal coordination with FAE (technical support) & operation team to achieve Design Win & sales targets

- Support and manage relationships with assigned sales partners/customers, ensuring high customer satisfaction
  - Participating in and support marketing activities, such as exhibitions, forums, conferences..etc
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## スキル・資格

- Bachelor degree or higher in engineering or business
  - 10+ years sales experience in semiconductor, electronics components, embedded technology & Industrial PC business.
  - Excellent verbal and written negotiation and communication skills, both internal and external operations
  - Prefer business level English in writing and speaking for internal operations coordination
  - Strong sense of ownership and initiative
  - Self-motivated and proactive in task follow-up
  - Outstanding interpersonal Skills as well as strong organizational skills
  - Capable of managing work independently with minimal supervision
  - Basic business applications (PowerPoint, Word, Excel)
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## 会社説明