



【Bilingual Hiring・Global Company】 Sales Manager

Remote Work Available

## 募集職種

### 採用企業名

コンガテックジャパン株式会社

### 求人ID

1467189

### 業種

電気・電子・半導体

### 会社の種類

外資系企業

### 雇用形態

正社員

### 勤務地

東京都 23区, 港区

### 最寄駅

山手線、 浜松町駅

### 給与

800万円 ~ 1200万円

### 歩合給

固定給+歩合給

### 更新日

2026年02月04日 04:00

## 応募必要条件

### 職務経験

6年以上

### キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル (英語使用比率: 50%程度)

### 日本語レベル

ネイティブ

### 最終学歴

大学卒 : 学士号

### 現在のビザ

日本での就労許可が必要です

## 募集要項

- Create, execute and lead sales plans in Japanese market
- Develop new customers, based on incoming inquiries through marcom activities
- Manage project price setting coordinated with sales partners, along with company policies
- Coordinate all related internal functions, such as technical support and SCM through congatec global operations, to achieve Design Win and sales revenue targets
- Collaborate with integration partners to meet customer requirements for product offer solutions

- Maintain relationship with existing customers, ensuring delivery management, after sales coordination, for customer satisfaction
  - Participate and support marcom activities of exhibitions and conferences
  - Develop and maintain cooperation with sales channel partners
- 

#### スキル・資格

- Bachelor degree or higher in engineering or business
  - 5+ years sales experience in semiconductor and electronics components, computer-on-modules, single-board computers, and/or industrial PC products
  - Project management to achieve design wins and sales at target industries and customers
  - Excellent verbal and written communication skills, both internal and external operations
  - Business level English in writing and speaking to coordinate internal operations among related functions
  - Proficiency in using CRM, ERP and basic business applications (PowerPoint, Word, Excel)
- 

#### 会社説明