



## L&D Specialist - Hybrid / Full Remote

### World Leading Multinational Company

#### 募集職種

##### 派遣会社

ランスタッド株式会社 プロフェッショナル事業本部

##### 採用企業名

World Lead HR Solutions Provider

##### 求人ID

1466969

##### 業種

その他

##### 会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

##### 外国人の割合

外国人 少数

##### 雇用形態

契約

##### 勤務地

東京都 23区

##### 給与

500万円 ~ 経験考慮の上、応相談

##### 更新日

2025年12月15日 02:00

#### 応募必要条件

##### 職務経験

6年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

ネイティブ

##### 最終学歴

短大卒 : 準学士号

##### 現在のビザ

日本での就労許可が必要です

#### 募集要項

● Execute the best strategies, collaborate with peers, and produce the best business performance. An important area of responsibility is discovery of needs, design and execution of field sales training, being the "learning partner" of divisions.

● As a "learning partner". communicate closely with each department, understand and analyze their issues on talent development, share it with stakeholders and solve them together.

- Serve across departments, share best practices, and encourage people to exchange ideas and inspiration to incubate innovation.

- Onboarding

- Design, develop and execute the company wide onboarding program to all new joiners as a facilitator, trainer and coach.
- Design, develop and execute field onboarding for each business division.
- Keep improving all types of onboarding programs and providing the best class onboarding.

- Sales training

- Support to provide all sales, consultant and coordinator training and workshop with L&D manager by aligning with the global sales framework as a facilitator, trainer and coach.
- Follow up and make sure that all sales consultants follow the sales framework and deliver higher productivity.
- Support the sales enablement program. Manage the administrative part of the sales enablement program team.

- Learning partner

- Work with the manager and support the following items,
- Stay close with business leaders including the Japan Leadership Team and identify the people and team development needs.
- Bridge the needs to the Leadership Development Team and HRBP to deliver the development service toward the needs of business.
- Develop the contents, deliver the solution such as training, workshops, external program search and delivery if available contents is not available.

- Use data effectively

- Use data of training records, training feedback etc. effectively for improvement / evolvement of programs.
- Verify and analyze program effectiveness and ROI together with the HR excellence team and report to stakeholders accordingly.
- Use IT technologies and systems effectively.

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会社説明