





### **Business Unit Head**

### Onsite opportunity and attractive salary

### 募集職種

#### 採用企業名

Nihon Technology Private Limited

#### 支社・支店

Nihon Technology

### 求人ID

1409252

#### 会社の種類

中小企業 (従業員300名以下) - 外資系企業

#### 雇用形態

正社員

#### 勒務地

東京都 23区

#### 給与

1500万円 ~ 経験考慮の上、応相談

## 更新日

2024年05月08日 03:00

### 応募必要条件

#### 職務経験

10年以上

# キャリアレベル

エグゼクティブ・経営幹部レベル

## 英語レベル

流暢

### 日本語レベル

流暢

#### 最終学歴

大学卒: 学士号

## 現在のビザ

日本での就労許可が必要です

# 募集要項

Looking for Enterprising Candidates or aspiring to build the business in Technology/IT services organization. We are looking for a collaborative and hands-on leader to guide essential change efforts and operationalise important People Team and growth programs.

#### Roles & Responsibilities:

- Fully own all aspects P&L of the company including revenue growth, business development, operational excellence, technology, finance, and human resources.
- Responsible for farming/hunting new account through connects/relationship or through the Sales/Account Management team.
- The BU Head will acquire a deep knowledge of the business landscape and evaluate risks and opportunities and contribute to the strategy to induce best-suited software engineering methods, drive technology adoption within the

- organization and study changing customer requirements and competition to develop strategies to succeed in domestic/international markets.
- Lead the technology & Operations team and have an executive overview of business management across multiple locations.

### スキル・資格

#### **Required Experience:**

- Should have prior background and experience of B2B Software Development and Management of Technology Business over at least 11-16 years.
- Experience, with technology leadership experience, entrepreneurial candidates are best suited for this role.
- · Strong understanding of Software Technology
- · Highly passionate for building business and technology visionary
- · Proven experience in a similar capacity or relevant role
- Demonstrable competency in strategic planning & management
- · Strong Team with Visionary leadership
- · Niche service offering with ability to Scale business.

Positive, energetic, passionate, business environment with management who committed to your success.

### 会社説明

We provide IT solutions and globalization services for Japanese companie both within Japan and across the globe. Our team of bilingual engineers and managers deliver complex IT solutions in ERP (SAP), JAVA / MS / Open source platforms for customers across Japan, Europe, Asia and India geographies.

Further, in recent years we have started started delivering services across various industries in emerging technologies such as Blockchain, AI, Analytics, Internet of Things(IoT) gs(IoT) and Robotic Process Automation(RPA) Automation(RPA) as well. Furthermore, from the perspective of human resource development, our Japanese language training department strengthens and enhances the language skill of Bilingual technical professionals. We also function as a human resource consultancy dispatching value added resources to Japan after imparting Japanese skills training and technical skills training. As a part of our learning management services, we offer e-learning and video learning development services, state-of-the-art learning management systems on the cloud to host content.